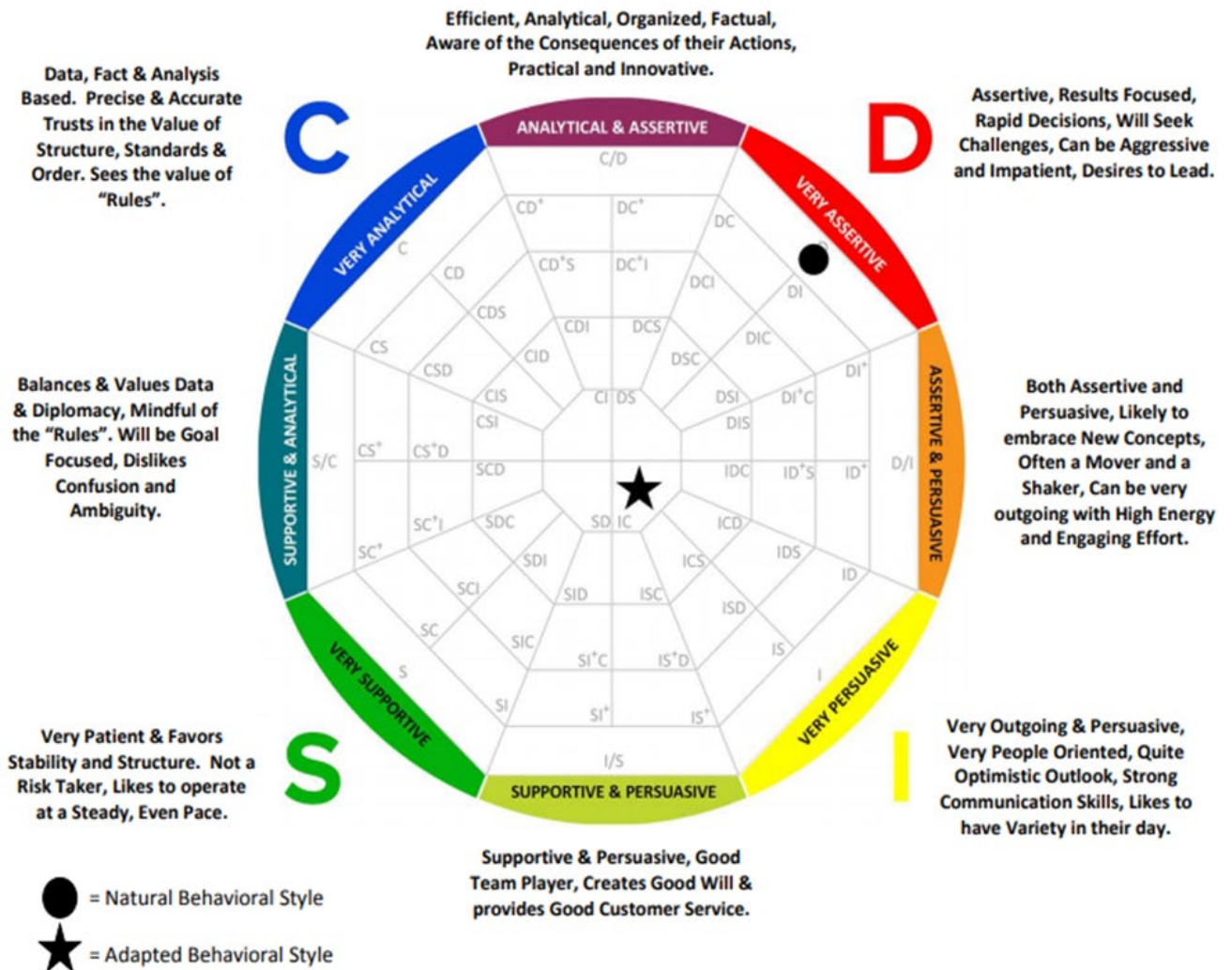


## A Deeper Look at Your Behavior – The Behavioral Pattern View

This descriptive “wheel” is a powerful tool that adds a visual representation to your behavioral style. From a broad perspective, it allows you to:

- View your natural behavioral style (*circle*).
- View your adapted behavioral style (*star*).

The wheel is helpful in seeing another way that your style shows up, and also allows the opportunity to view intensity and adaptability at a glance. Furthermore, it can plot several different people on one wheel, giving a great team or group perspective.



There are eight descriptor paragraphs around the wheel with general descriptive words of each style. These can be summarized as follows:

- **Very Assertive:** direct and results oriented; high D behavior.
- **Assertive and Persuasive:** optimistic and flexible; D and I behavior.

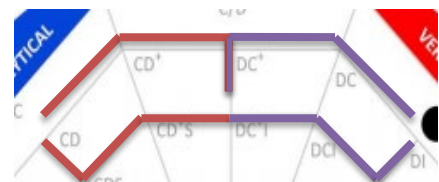
- **Very Persuasive:** verbal and trusting; high I behavior.
- **Supportive and Persuasive:** cooperative team player; I and S behavior.
- **Very supportive:** accommodating and persistent; high S behavior.
- **Supportive and Analytical:** cautious and self-disciplined; S and C behavior.
- **Very Analytical:** precise and detail-oriented; high C behavior.
- **Analytical and Assertive:** creative and decisive; C and D behavior.

Listed below are the important things to know about this page of information:

The important things to know:

- The further you are plotted toward the edge, the **higher** you are in your style intensity. High intensity styles may have a difficult time adapting to someone who is a different style than they are; it may take more energy and attention to “tone down” their own style.
- The plots more toward the center mean you are **lower** in your intensity, or more adaptable and you can shift easier to others because you are more alike in style.
- By looking at **both the circle and the star** on the wheel, we can easily see how closely natural and adapted styles are positioned, or how far apart they are.
  - If you are far apart, the person is adapting a lot, which can strain energy.
  - If they are close together, the person is not adapting as much, and they may not experience strain, but may feel energized in their environment. This means they are expressing similar behavior in Natural and Adapted styles.
- The letters in the segments are designed only for ease of recognition and identification for where the graphs (star and circle) should plot and match the style.
- Notice some segments have nearly the same letter identifiers:

**Examples:**



- CD and CD+ both share the same primary styles. CD+ indicates that the D score is higher, so it's plotted closer to the D.
- DC and DC+ both share the same primary styles. DC+ indicates that the C score is higher, so it's plotted closer to the C.